

*RJReynolds*  
Tobacco Company

T.E. GILLESPIE  
Regional Operations Manager  
4701 Creek Road, Suite 100  
Cincinnati, OH 45242  
513-769-4500  
Fax 513-769-7116

April 16, 1998

GARY HAMPTON,  
Wabash Food Services  
PO BOX 576  
VINCENNES, IN 47591

Re: Direct Account Line Numbers

Dear Mr. HAMPTON,:

We now have the capability to incorporate your product line numbers for RJR brands in our field sales laptop computers. It is our goal to be more efficient in communicating your product line numbers to reduce and eliminate out-of-stock and build-stock inventory levels. If you could provide a listing of line numbers for each state, via order sheets or computer print outs, it would be greatly appreciated.

I have enclosed a self-addressed, stamped envelope for your convenience. We hope to have all of the information inputted by Thursday, April 30th. If you have any questions, concerns or comments, please do not hesitate to call.

Sincerely,

Tim  
T. E. Gillespie

cc: 1842/Weber

51846 6039